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## **Whitman Announces Record Year in 2008**

### ***East Brunswick-Based Firm Has Seen Significant Growth Over Past 5 Years***

**EAST BRUNSWICK, N.J.** – Whitman, New Jersey’s leading environmental, engineering and management firm, has announced record-setting growth for 2008, with overall revenue increasing by 26 percent. The company, which underwent an internal ownership transition in 2003, has seen revenues increase from \$5 million to \$15 million annually.

Whitman also grew in terms of employees in 2008, expanding their offices to accommodate 20 employees in the company’s mechanical, electrical and plumbing division. The firm now has more than 70 full-time employees working at their East Brunswick headquarters.

“While 2009 is a year of economic uncertainty, we remain optimistic that the changing business climate and economic challenges ahead will also create new opportunities for us and our clients,” Barry Skoultchi, president and CEO of Whitman, said. “Our ability to grow while remaining passionate about customer service will drive our business in 2009 and beyond. More than ever, our clients are looking to our team at Whitman to help advise them on the myriad of economic, regulatory and environmental issues impacting development and redevelopment.”

Whitman has grown from a small company with a strong foundation in environmental and engineering work into a leading full-service engineering firm offering a variety of expertise in brownfield redevelopment, civil and geotechnical engineering, site assessment, remediation cost recovery and mechanical, electrical and plumbing engineering.

“We have been able to expand our business to provide full-service engineering from the moment a project is proposed until a new building is completed. The addition of enhanced mechanical, electrical and plumbing services has helped to expand our client base, while our commitment to retaining a strong foundation in environmental and engineering work has kept many more clients with us for a number of years,” Skoultchi said.

Whitman has also continued to grow organically, bringing on new engineers and managers as the company expands. The firm is currently growing its staff of Leadership in Energy and Environmental Design (LEED) accredited professionals, having been at the forefront of the movement to provide innovative and creative professional engineering services to all projects while incorporating sustainability, green efficiencies and other LEED principles into engineering and environmental design.

“Since our inception in 1985, we have strived to meet our customer’s needs in every aspect of the services we offer. Our professionals are at the forefront of alternative and innovative remediation techniques, having completed site assessments and remediation on more than 1,000 sites,

including gas stations, industrial facilities, brownfield sites and oil storage facilities,” Skoultchi said. “Even in challenging times, we are prepared to offer the same exceptional service to our clients with focused communication and proven performance delivered on time and on budget. We look forward to the new year with great expectations.”

***About Whitman***

Whitman is New Jersey’s leading full-service environmental, engineering and management firm, offering expertise in brownfield redevelopment, civil and geotechnical engineering, site assessment, remediation cost recovery, groundwater contamination and recovery, indoor air quality solutions, industrial hygiene and innovative remediation technologies. Since its founding in 1985, the East Brunswick, N.J.-based company has performed more than 2,500 site assessments, remedial investigations and remediation designs for all types of development and redevelopment projects, including commercial, retail and residential properties in more than 12 states. Whitman has secured more than \$30 million in state and federal reimbursements for environmental work for their clients. Whitman is one of the largest full-service firms in the state, providing expertise in all areas of environmental and engineering services.

For more information on Whitman please call 732-390-5858 or visit [www.whitmanco.com](http://www.whitmanco.com).

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